

DAHER-SOCATA TBM TURBOPROPS



MARKET REPORT WINTER 2024

TBM 700 SERIES | TBM 850 | TBM 900 SERIES



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Steve Davis Executive Sales Director
515-865-2790 sdavis@elliottjets.com

Steve Davis Executive Sales Director (The "TBM Guy") is based with Elliott Jets in Des Moines, Iowa. He joined Elliott in November 2005 and is an Elliott Jets specialist in charge of New and Pre-owned Daher/Socata TBM Turbo Prop Aircraft. His resume includes: 50 years of sales and marketing experience, has held positions as Avionics Regional Sales Manager, National Sales Manager and Director of Sales and Marketing, as well as a small business owner and multiple aircraft owner. He is a CFII-MEII-IGI Instructor/ Commercial pilot with 20,000+ hours total time and 2,500+ hours in TBM aircraft as a Pilot and instructor. Steve is an IADA Certified Broker and with his heavy focus on the TBM market, is very much a TBM expert in every way and very active with the TBM owner community.





SERVICES



Brokerage

Our dedicated Brokerage team is committed to helping you sell your aircraft quickly, confidently and for the best possible list price. From start to finish, we make the process simple and straightforward by managing every aspect of your transaction—including up-to-date market assessments, legal documentation, omni-channel marketing, technical evaluations, pre-purchase inspections and more.

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Our expert Acquisition team is unmatched within the industry for our ability to find, negotiate for and secure the best aircraft available. By understanding your needs, we leverage industry trends, market expertise and insider resources to acquire the right aircraft for your mission. And because we are an inventorying buyer, our team has outstanding relationships with manufacturers, banks, fleet operators and anyone else you need to get the job done right.



TBM 700 SERIES



700A, 700B, 700C2

Market Overview

TBM 700 series inventory has climbed slightly and activity is remaining steady as we head into the first quarter of 2024. There are currently 14 aircraft for sale, up from 12 listings last quarter. Inventory levels now represent just over 5% of the active fleet. Activity is holding steady, with 10 sales taking place during Q4. 2023 ended up with 33 combined sales, which is behind last 2022's total of 41 transactions. Pricing has held firm, with no changes in value in the past three months. With prices holding steady and plenty of options for buyers, this market remains balanced for buyers and sellers.



TBM 700 SERIES

700A, 700B, 700C2



BALANCED MARKET

Firm Pricing | Plenty of Options

MARKET SNAPSHOT

On Market

QUANTITY

14

(5.2% of fleet)

INVENTORY

+2

(over 90 days)

TOTAL TIME

3,162

(average)

Global Fleet

QUANTITY

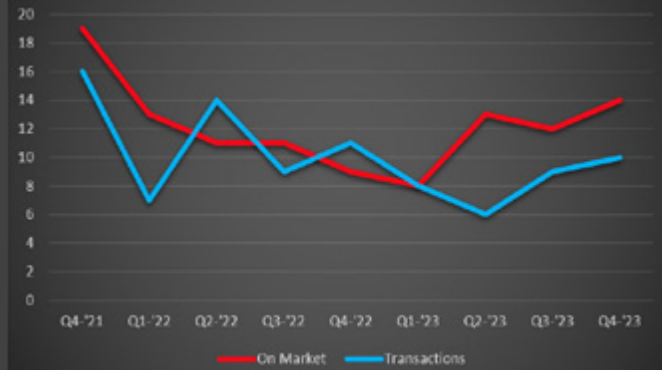
269

Q4 TRANSACTIONS

10

Data courtesy of JETNET LLC

ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



TBM 850



Market Overview

TBM 850 inventory has risen slightly, but transactions have bounced back after a slow third quarter. There are currently 22 listings, up only one listing from last quarter, but up roughly 40% compared to a year ago. Current inventory levels now represent nearly 7% of the active fleet. The fourth quarter was an active one, with twelve sales taking place. This was a nice rebound from the sluggish Q3 where only five transactions occurred. Pricing has held steady now from three quarters. With solid pricing yet ample supply, this market remains balanced for buyers and sellers.





BALANCED MARKET

Solid Pricing | Ample Supply

MARKET SNAPSHOT

On Market

QUANTITY

22

(6.8% of fleet)

INVENTORY

+1

(over 90 days)

TOTAL TIME

2,046

(average)

Global Fleet

QUANTITY

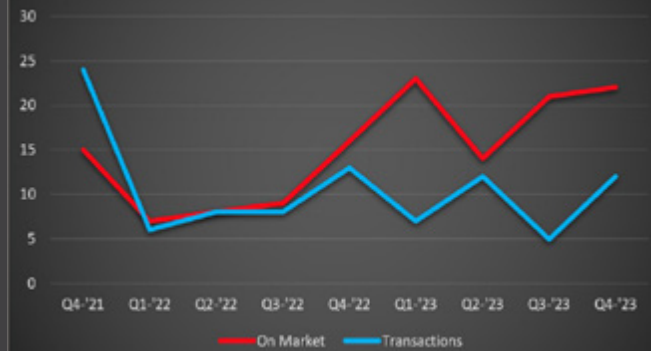
323

Q4 TRANSACTIONS

12

Data courtesy of JETNET LLC

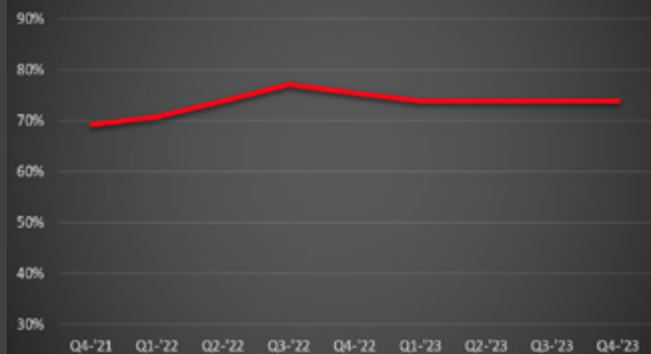
ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



TBM 900 SERIES

900, 910, 930, 940



Market Overview

TBM 900 series inventory has climbed slightly yet transactions have surged. There are now 18 aircraft for sale, representing 4.3% of the active fleet. This is the most supply we've seen in these markets since Q3 2021. Along with an increase in inventory, activity has picked up, with Q4 producing 15 sales. This is nearly double what was trading in each of the quarters earlier this year. As with the other TBM markets, pricing has held steady, with two consecutive quarters now of unchanged values. With plenty of supply yet strong pricing and demand, this market remains balanced for buyers and sellers.



TBM 900 SERIES

900, 910, 930, 940



BALANCED MARKET

Strong Pricing | Plenty of Supply

MARKET SNAPSHOT

On Market

QUANTITY

18

(4.3% of fleet)

INVENTORY

+1

(over 90 days)

TOTAL TIME

1,047

(average)

Global Fleet

QUANTITY

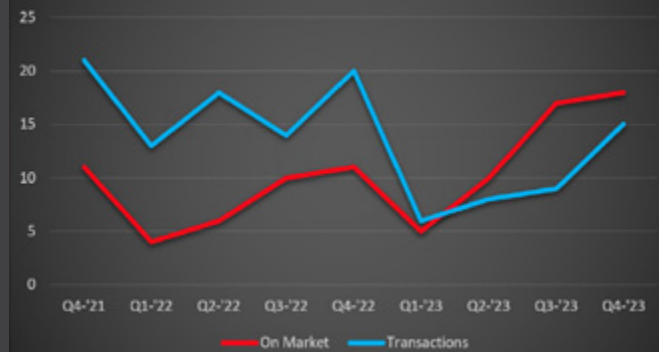
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Q4 TRANSACTIONS

15

Data courtesy of JETNET LLC

ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



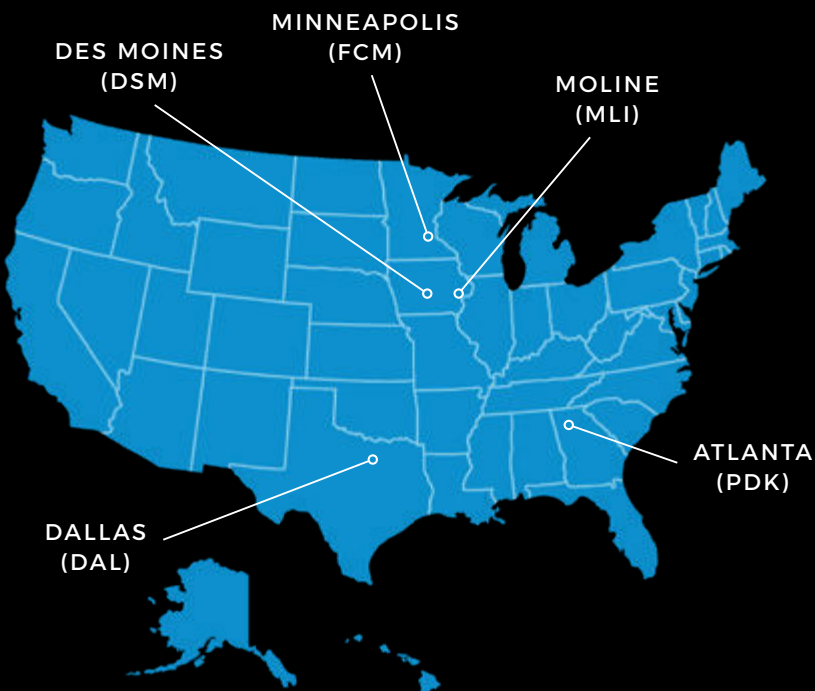
ABOUT ELLIOTT AVIATION



As an Elliott Jets customer, you have access to some of the most knowledgeable technical representatives in the industry. Elliott Aviation is a leading aviation MRO service business, providing the industry's highest quality business aviation solutions whose portfolio of companies has five locations. Whether or not you choose to use Elliott Aviation for aftermarket services, you have the option to interact with our technical service representatives to help guide your decisions throughout the transaction, helping you avoid any pitfalls before they arise. Our one-stop-shop in Moline, IL is an ISO 9001:2015 and AS9100D facility, ensuring the highest-level of quality standards and processes available.



- » Full-service MRO (5 facilities)
- » FAA- & EASA-Certified
- » 400 employees nationwide
- » Member IADA, NBAA, NATA, GAMA, AEA & Pinnacle Network



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President & CEO



Todd Jackson
VP of Acquisitions



Jim Mitchell
Executive Sales Director



Steve Davis
Executive Sales Director



Jim Becker
Accredited Senior
Appraiser



Mike Fischer
Market Analyst



Andrew Crawford
Market Analyst



Lynnette Olson
Sales & Marketing
Administrator



Dawn Randall
Marketing Manager

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844 937 5387

