

DAHER-SOCATA TBM TURBOPROPS



MARKET REPORT SUMMER 2023

TBM 700 SERIES | TBM 850 | TBM 900 SERIES



ELLIOTTJETS 



TABLE OF CONTENTS

DAHER-SOCATA

TBM 700 Series 2
700A, 700B, 700C2

TBM 850 4

TBM 900 Series 6
900, 910, 930, 940



Steve Davis Executive Sales Director
515-865-2790 sdavis@elliottjets.com

Steve Davis Executive Sales Director (The "TBM Guy") is based with Elliott Jets in Des Moines, Iowa. He joined Elliott in November 2005 and is an Elliott Jets specialist in charge of New and Pre-owned Daher/Socata TBM Turbo Prop Aircraft. His resume includes: 50 years of sales and marketing experience, has held positions as Avionics Regional Sales Manager, National Sales Manager and Director of Sales and Marketing, as well as a small business owner and multiple aircraft owner. He is a CFII-MEII-IGI Instructor/ Commercial pilot with 20,000+ hours total time and 2,500+ hours in TBM aircraft as a Pilot and instructor. Steve is an IADA Certified Broker and with his heavy focus on the TBM market, is very much a TBM expert in every way and very active with the TBM owner community.





SERVICES



Brokerage

Our dedicated Brokerage team is committed to helping you sell your aircraft quickly, confidently and for the best possible list price. From start to finish, we make the process simple and straightforward by managing every aspect of your transaction—including up-to-date market assessments, legal documentation, omni-channel marketing, technical evaluations, pre-purchase inspections and more.

Acquisition

Our expert Acquisition team is unmatched within the industry for our ability to find, negotiate for and secure the best aircraft available. By understanding your needs, we leverage industry trends, market expertise and insider resources to acquire the right aircraft for your mission. And because we are an inventorying buyer, our team has outstanding relationships with manufacturers, banks, fleet operators and anyone else you need to get the job done right.



TBM 700 SERIES

700A, 700B, 700C2



Market Overview

TBM 700 series inventory has jumped and transactions have cooled off a bit as we head into the second half of 2023. There are now 13 aircraft for sale, up from eight listings three months ago. Even with the uptick in inventory, less than 5% of the active fleet is for sale. Transactions have slowed some, with only six sales taking place during Q2. This is well behind the 14 sales that occurred a year ago. Pricing has pulled back slightly, with buyers now having a few more options to choose from. With a slight pull back in pricing and demand, this market is now balanced for buyers and sellers.



TBM 700 SERIES

700A, 700B, 700C2



BALANCED MARKET

Decreased Pricing | Increased Inventory

MARKET SNAPSHOT

On Market

QUANTITY

13

(4.8% of fleet)

INVENTORY

+5

(over 90 days)

TOTAL TIME

3,167

(average)

Global Fleet

QUANTITY

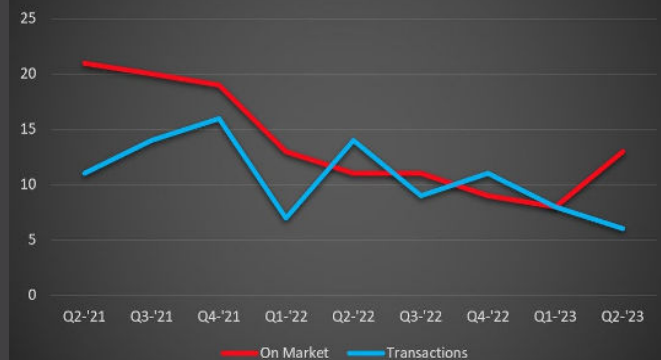
269

Q2 TRANSACTIONS

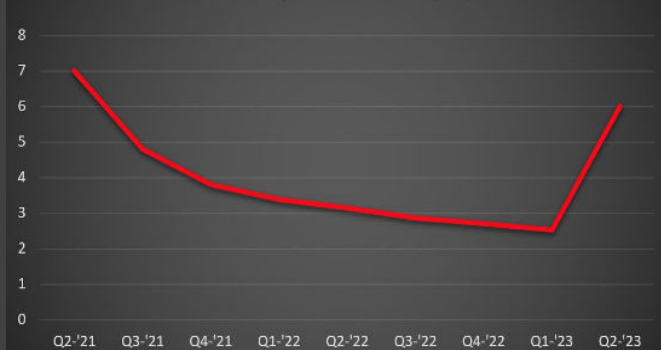
6

Data courtesy of JETNET LLC

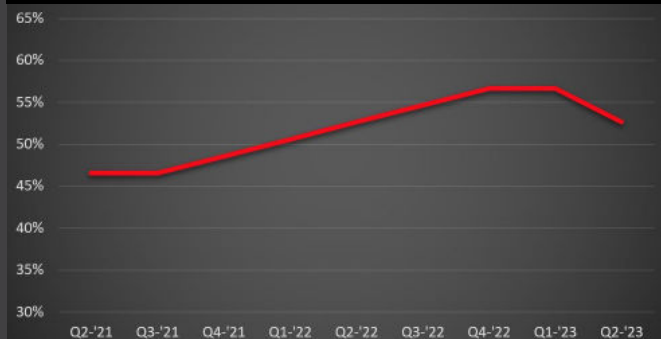
ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



TBM 850



Market Overview

Bucking the trend of the other TBM markets, inventory has dropped significantly in the 850 market. There are currently 14 aircraft for sale, down from 23 last quarter. Activity also picked up during Q2, with twelve sales taking place. Q2 was as active as any non-Q4 quarter in the past few years. This reduced inventory and strong demand has kept pricing firm, with values remaining close the Q4 2022 highs. With limited inventory and strong pricing, the TBM 850 market has moved back into a seller's market.





SELLERS MARKET

Strong Pricing | Limited Inventory

MARKET SNAPSHOT

On Market

QUANTITY

14

(4.32% of fleet)

INVENTORY

-9

(over 90 days)

TOTAL TIME

1,931

(average)

Global Fleet

QUANTITY

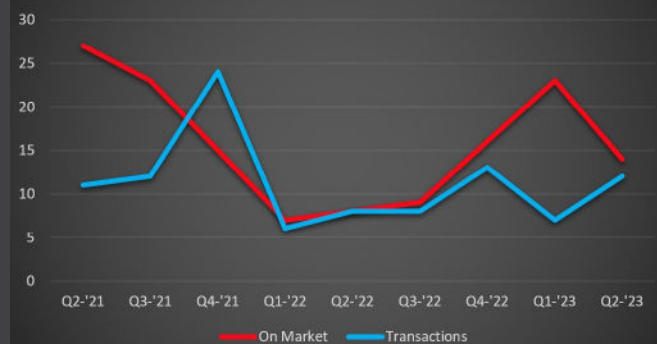
324

Q2 TRANSACTIONS

12

Data courtesy of JETNET LLC

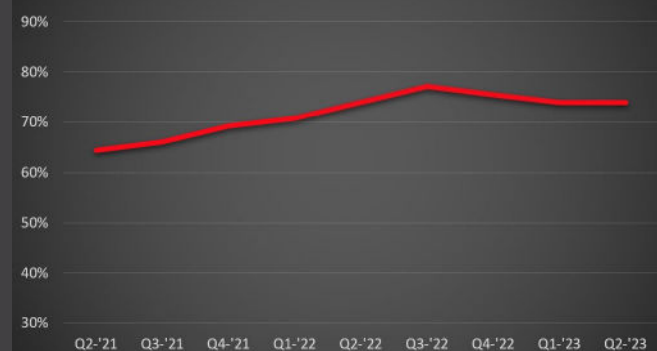
ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



TBM 900 SERIES

900, 910, 930, 940



Market Overview

TBM 900 series inventory has doubled but remains historically low. There are now 10 aircraft for sale, up from just five last quarter. Current inventory still represents just 2.5% of the active fleet, the lowest of the TBM markets. There were eight Q2 sales, which combined with six Q1 transactions exceeds last year's pace of 10 sales by this time. Pricing has taken a small decrease, but values are still holding relatively stable. With historically low inventory and solid pricing, this is still a great time to sell your TBM 900 series aircraft.



TBM 900 SERIES

900, 910, 930, 940



SELLERS MARKET

Solid Pricing | Low Inventory

MARKET SNAPSHOT

On Market

QUANTITY

10

(2.5% of fleet)

INVENTORY

+5

(over 90 days)

TOTAL TIME

847

(average)

Global Fleet

QUANTITY

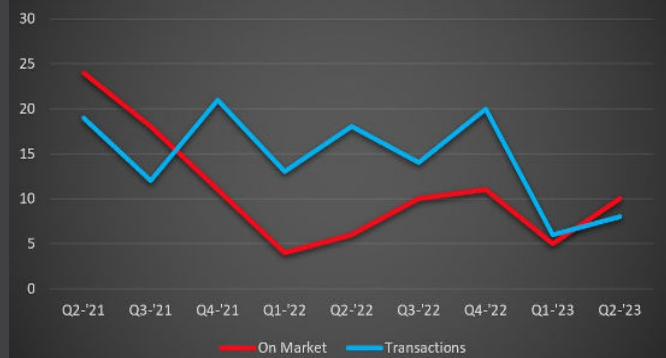
407

Q2 TRANSACTIONS

8

Data courtesy of JETNET LLC

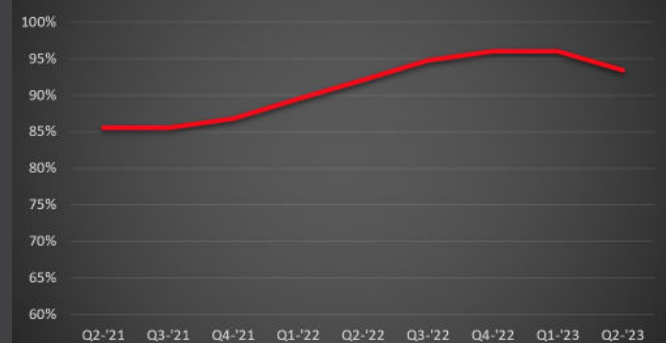
ACTIVITY



CURRENT VELOCITY



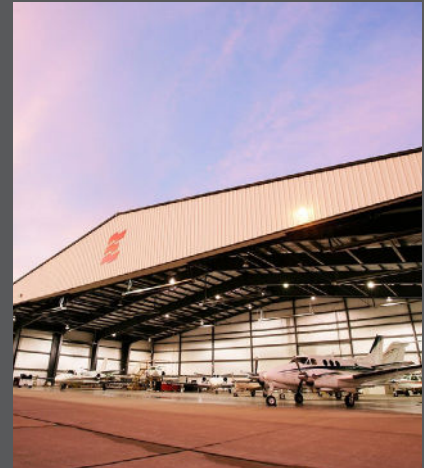
VALUE RETENTION



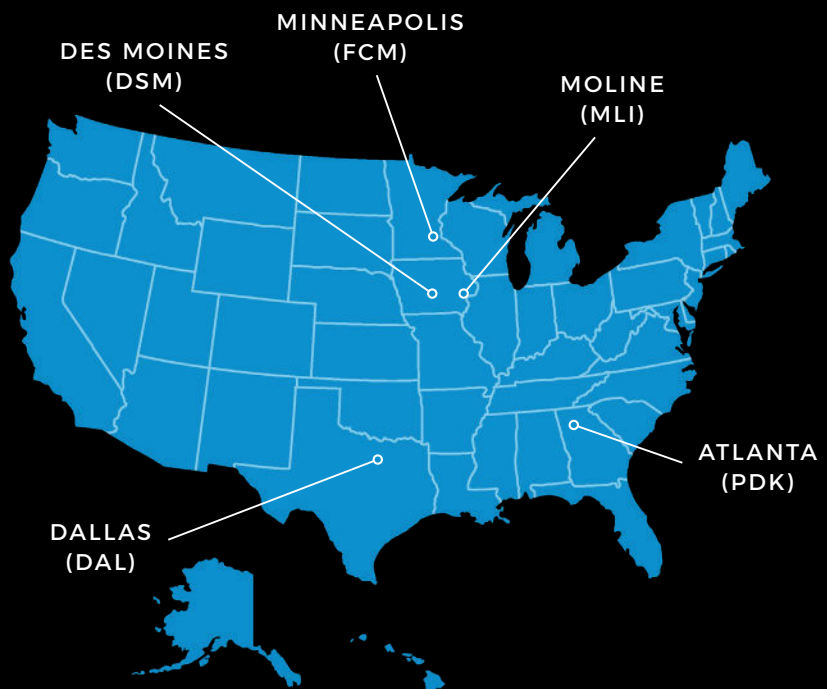
ABOUT ELLIOTT AVIATION



As an Elliott Jets customer, you have access to some of the most knowledgeable technical representatives in the industry. Elliott Aviation is a leading aviation MRO service business, providing the industry's highest quality business aviation solutions whose portfolio of companies has five locations. Whether or not you choose to use Elliott Aviation for aftermarket services, you have the option to interact with our technical service representatives to help guide your decisions throughout the transaction, helping you avoid any pitfalls before they arise. Our one-stop-shop in Moline, IL is an ISO 9001:2015 and AS9100D facility, ensuring the highest-level of quality standards and processes available.



- » Full-service MRO (5 facilities)
- » FAA- & EASA-Certified
- » 400 employees nationwide
- » Member IADA, NBAA, NATA, GAMA, AEA & Pinnacle Network



SALES TEAM



Dan Edwards
President & CEO



Todd Jackson
VP of Acquisitions



Jim Mitchell
Executive Sales Director



Steve Davis
Executive Sales Director



Eric Hammer
Executive Sales Director



Jim Becker
Accredited Senior
Appraiser



Mike Fischer
Market Analyst



Andrew Crawford
Market Analyst



Lynnette Olson
Sales & Marketing
Administrator



elliottjets.com

844 937 5387

