



## DAHER-SOCATA TBM

700 | 850 | 900

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QUARTERLY MARKET REPORT

SPRING 2023

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# Daher-Socata 700's A/B/C2 Market

The TBM 700 series continues to remain strong as we head into the second quarter of 2023. Inventory is down to just eight listings, compared to 13 listings a year ago. Current inventory levels now represent just 3% of the active fleet. Even with inventory depleted, transactions are still happening as eight aircraft sold during the first quarter. Pricing remains steady at peak pricing, with values up nearly 30% since starting to rise early in 2021. With declining inventory and strong pricing, now is a great time to sell your TBM 700 series aircraft.



## KEY TAKEAWAY:

*“With declining inventory and strong pricing, now is a great time to sell your TBM 700 series aircraft.”*

## 700's A/B/C2 Market Snapshot

# on Market:

**8**

Change in Inventory (90 Days):

**-1**

Fleet Size:

**269**

% on Market:

**3%**

Avg. TT of Aircraft Currently for Sale:

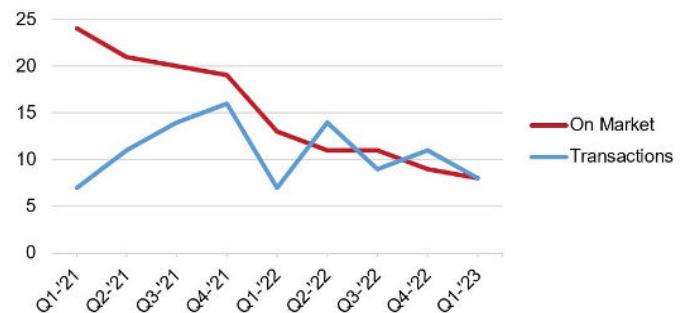
**3,251**

Q4 Transactions:

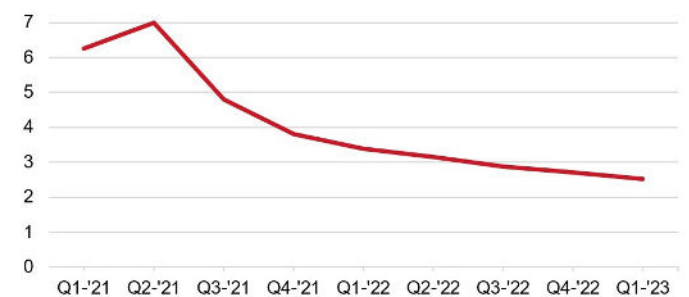
**8**

Data Courtesy of JETNET LLC

## Market Activity

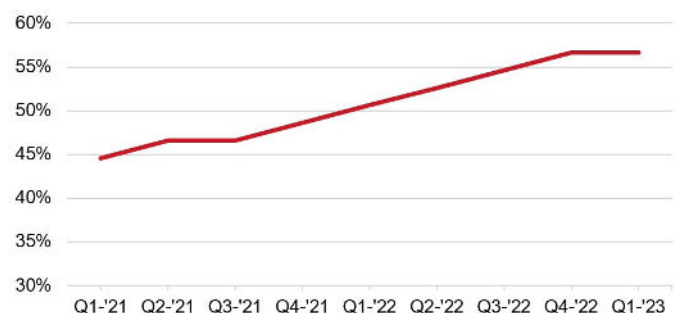


## Current Velocity



Current Velocity refers to the amount of time in months that it would take to deplete the current pre owned inventory based on the last 6 months of transaction activity

## Value Retention



# Daher-Socata 850 Market

TBM 850 inventory has climbed for the fifth consecutive quarter, but it hasn't affected pricing as much as you would think. There are now 23 aircraft sale, up from just seven listings a year ago. After an active fourth quarter, transactions have cooled off with seven sales during Q1, roughly half of what traded at year end. Pricing has inched lower again in Q1, with values now roughly 4% below Q3 peak values. Considering inventory has climbed more than 300% since the beginning of 2022, I would call that relatively stable pricing. With more options to choose from, but pricing still elevated, this market remains balanced for buyers and sellers.



## KEY TAKEAWAY:

*“With more options to choose from, but pricing still elevated, this market remains balanced for buyers and sellers.”*

## Daher-Socata 850 Market Snapshot

# on Market:

**23**

Change in Inventory (90 Days):

**+7**

Fleet Size:

**323**

% on Market:

**7.1%**

Avg. TT of Aircraft Currently for Sale:

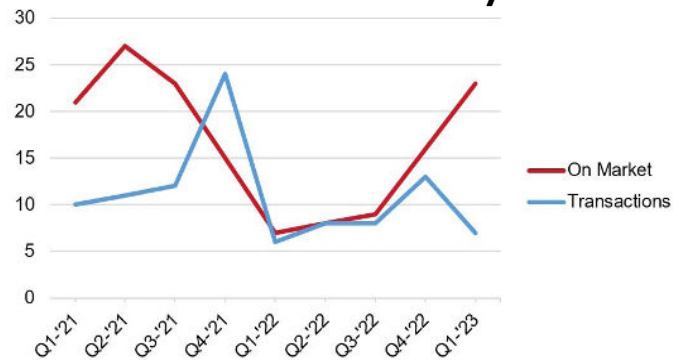
**2,192**

Q4 Transactions:

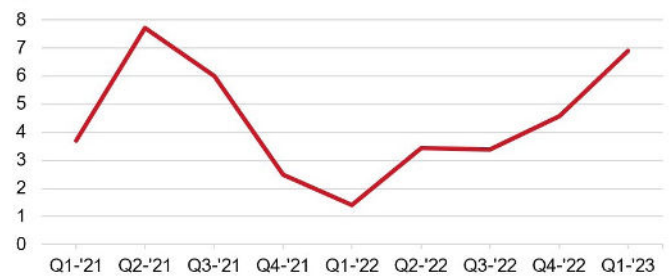
**7**

Data Courtesy of JETNET LLC

## Market Activity

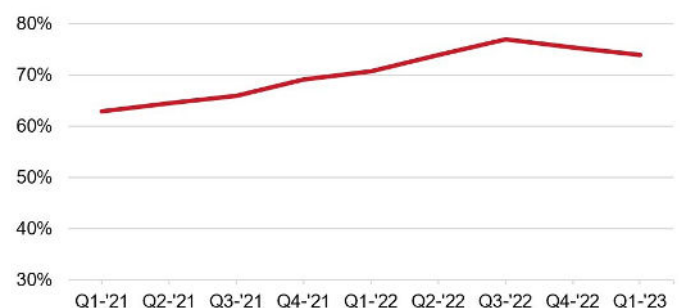


## Current Velocity



Current Velocity refers to the amount of time in months that it would take to deplete the current pre owned inventory based on the last 6 months of transaction activity

## Value Retention



# Daher-Socata 900's Market

900 / 910 / 930 / 940

The TBM 900 series remains in high demand. Inventory has been cut in half, with only five listings remaining. Current levels now reflect just 1.2% of the active fleet. Depleted inventory has had an impact on transactions, with only six sales taking place during Q1, half of what traded a year ago. With buyers competing for limited supply, pricing has remained strong. Looking at the value retention graph, you can see some of these airplanes are trading for close to what they sold for new. With practically no competition and strong pricing, now is a great time to sell your TBM 900 series aircraft.



## KEY TAKEAWAY:

*“With practically no competition and strong pricing, now is a great time to sell your TBM 900 series aircraft.”*

### Daher-Socata 900's, 900 / 910 / 930 / 940 Market Snapshot

# on Market:

**5**

Change in Inventory (90 Days):

**-6**

Fleet Size:

**423**

% on Market:

**1.2%**

Avg. TT of Aircraft Currently for Sale:

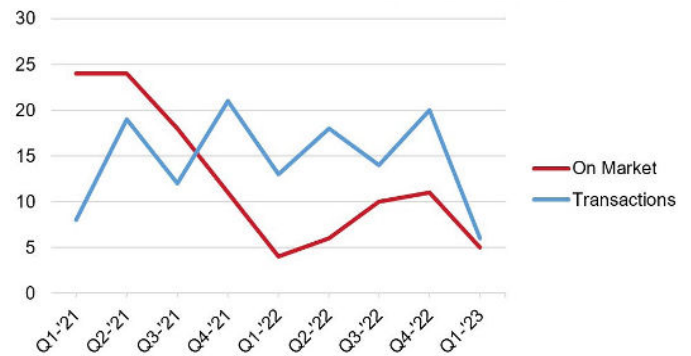
**1,047**

Q4 Transactions:

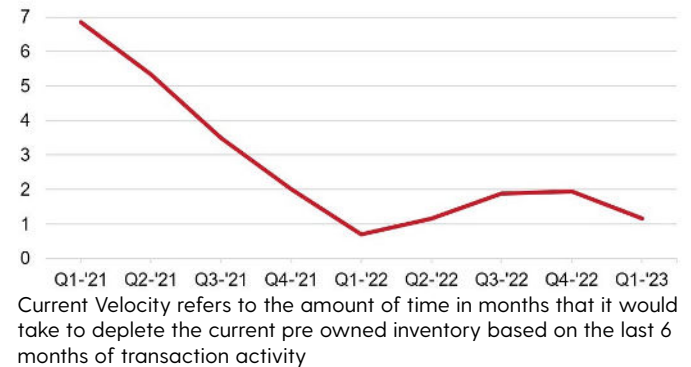
**6**

Data Courtesy of JETNET LLC

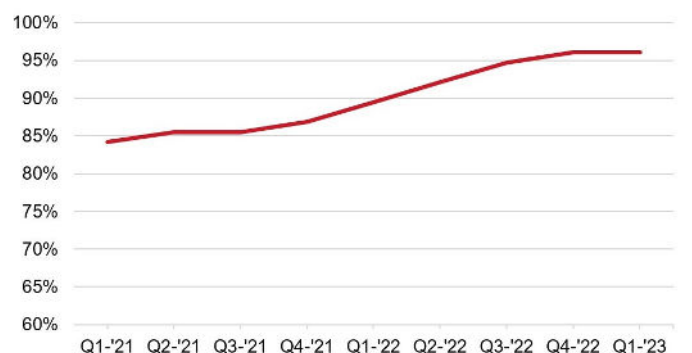
## Market Activity



## Current Velocity



## Value Retention



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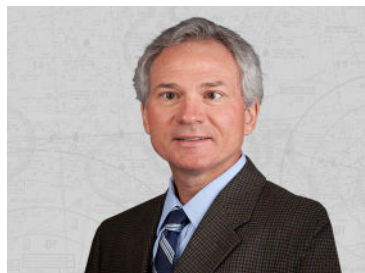
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## THE VALUE OF ACCURATE MARKET PRICING IS INVALUABLE

The incremental costs of longer hold times for your aircraft can be significant; why not learn more about how we continue to out perform median days on the market? Selling your aircraft fast is important, getting a fair market value is critical.

When you work with the team at Elliott Jets, you benefit from our more than eight decades of successful aircraft transactions. Take advantage of our experience, you'll get more out of your aircraft while spending less time on the market! Our researched and accurate market pricing has given us a proven track record of selling aircraft and maximizing aircraft values.

## RECENT TRANSACTIONS



**SOLD**

Learjet 45XR  
Year: 2011



**SOLD**

Citation X  
Year: 2002



**SOLD**

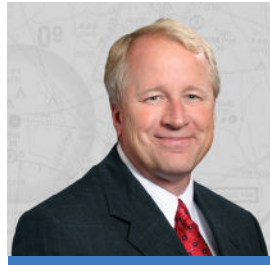
Phenom 300E  
Year: 2020



# ELLIOTT JETS SALES TEAM & TERRITORY MAP



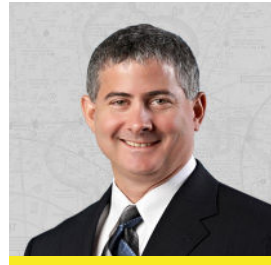
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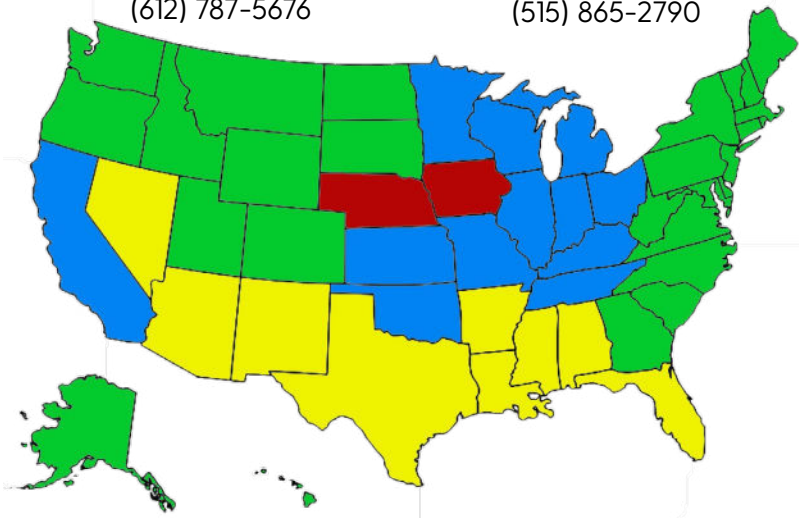
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